

**Coastal Bend SHRM**  
**Budget vs. Actuals: CBSHRM 2017 Budget - FY17 P&L**  
 January - December 2017

	Jan 2017				Feb 2017				Mar 2017				Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
<b>Income</b>																
400 CB SHRM Dues Income	4,830.00	7,000.00	-2,170.00	69.00%	1,675.00	2,150.00	-475.00	77.91%	440.00	1,000.00	-560.00	44.00%	6,945.00	11,400.00	-4,455.00	60.92%
406 Meeting Sponsorships Income		250.00	-250.00	0.00%	250.00	250.00	0.00	100.00%	300.00	250.00	50.00	120.00%	550.00	2,500.00	-1,950.00	22.00%
410 Monthly Meeting Income	1,080.00	1,500.00	-420.00	72.00%	1,550.00	1,500.00	50.00	103.33%	890.00	1,500.00	-610.00	59.33%	3,520.00	15,000.00	-11,480.00	23.47%
416 Labor Law Seminar Income		0.00	0.00			0.00	0.00			0.00	0.00		0.00	13,000.00	-13,000.00	0.00%
425 Career Expo Income		0.00	0.00		850.00	0.00	850.00		1,850.00	0.00	1,850.00		2,700.00	13,000.00	-10,300.00	20.77%
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00			350.00	-350.00	0.00%	1,045.00	1,450.00	-405.00	72.07%
434 TSC Rebate Income		0.00	0.00			0.00	0.00			0.00	0.00		0.00	200.00	-200.00	0.00%
440 Certification Income		0.00	0.00			0.00	0.00			0.00	0.00		0.00	2,400.00	-2,400.00	0.00%
496 SHRM Foundation Income		200.00	-200.00	0.00%		200.00	-200.00	0.00%	86.00	200.00	-114.00	43.00%	86.00	4,000.00	-3,914.00	2.15%
497 HR Excellence Awards Sponsorship	3,050.00	0.00	3,050.00			0.00	0.00			0.00	0.00		3,050.00	18,500.00	-15,450.00	16.49%
498 Other Income	9.99		9.99				0.00				0.00		9.99	0.00	9.99	
<b>Total Income</b>	<b>\$ 8,969.99</b>	<b>\$ 8,950.00</b>	<b>\$ 19.99</b>	<b>100.22%</b>	<b>\$ 4,325.00</b>	<b>\$ 4,100.00</b>	<b>\$ 225.00</b>	<b>105.49%</b>	<b>\$ 3,566.00</b>	<b>\$ 3,300.00</b>	<b>\$ 266.00</b>	<b>108.06%</b>	<b>\$ 17,905.99</b>	<b>\$ 81,450.00</b>	<b>-\$ 63,544.01</b>	<b>21.98%</b>
<b>Cost of Goods Sold</b>																
505 PayPal Expense	209.07	50.00	159.07	418.14%	62.35	50.00	12.35	124.70%		50.00	-50.00	0.00%	271.42	750.00	-478.58	36.19%
506 QuickBooks Payments Fees	75.62	13.00	62.62	581.69%	70.68	13.00	57.68	543.69%	72.77	13.00	59.77	559.77%	281.61	140.00	141.61	201.15%
510 Monthly Meeting Expense	1,356.24	1,250.00	106.24	108.50%	1,626.94	1,250.00	376.94	130.16%	1,445.14	1,250.00	195.14	115.61%	4,428.32	12,500.00	-8,071.68	35.43%
510.1 Paid Guest Expense		35.00	-35.00	0.00%		35.00	-35.00	0.00%		35.00	-35.00	0.00%	0.00	500.00	-500.00	0.00%
510.2 Student Chapter Expense		40.00	-40.00	0.00%		40.00	-40.00	0.00%		40.00	-40.00	0.00%	0.00	200.00	-200.00	0.00%
<b>Total 510 Monthly Meeting Expense</b>	<b>\$ 1,356.24</b>	<b>\$ 1,325.00</b>	<b>\$ 31.24</b>	<b>102.36%</b>	<b>\$ 1,626.94</b>	<b>\$ 1,325.00</b>	<b>\$ 301.94</b>	<b>122.79%</b>	<b>\$ 1,445.14</b>	<b>\$ 1,325.00</b>	<b>\$ 120.14</b>	<b>109.07%</b>	<b>\$ 4,428.32</b>	<b>\$ 13,200.00</b>	<b>-\$ 8,771.68</b>	<b>33.55%</b>
512 Monthly Drawing Give Away		25.00	-25.00	0.00%		25.00	-25.00	0.00%		25.00	-25.00	0.00%	0.00	775.00	-775.00	0.00%
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			0.00	0.00		0.00	3,500.00	-3,500.00	0.00%
525 Career Expo Expense			0.00				0.00				0.00		0.00	0.00	0.00	
525.3 Other Expenses		0.00	0.00			0.00	0.00			0.00	0.00		0.00	3,000.00	-3,000.00	0.00%
<b>Total 525 Career Expo Expense</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 3,000.00</b>	<b>-\$ 3,000.00</b>	<b>0.00%</b>
<b>Total Cost of Goods Sold</b>	<b>\$ 1,640.93</b>	<b>\$ 1,413.00</b>	<b>\$ 227.93</b>	<b>116.13%</b>	<b>\$ 1,759.97</b>	<b>\$ 1,413.00</b>	<b>\$ 346.97</b>	<b>124.56%</b>	<b>\$ 1,517.91</b>	<b>\$ 1,413.00</b>	<b>\$ 104.91</b>	<b>107.42%</b>	<b>\$ 4,981.35</b>	<b>\$ 21,365.00</b>	<b>-\$ 16,383.65</b>	<b>23.32%</b>
<b>Gross Profit</b>	<b>\$ 7,329.06</b>	<b>\$ 7,537.00</b>	<b>-\$ 207.94</b>	<b>97.24%</b>	<b>\$ 2,565.03</b>	<b>\$ 2,687.00</b>	<b>-\$ 121.97</b>	<b>95.46%</b>	<b>\$ 2,048.09</b>	<b>\$ 1,887.00</b>	<b>\$ 161.09</b>	<b>108.54%</b>	<b>\$ 12,924.64</b>	<b>\$ 60,085.00</b>	<b>-\$ 47,160.36</b>	<b>21.51%</b>

<b>Expenses</b>																
602 SHRM Foundation Donation	175.00	-175.00	0.00%	175.00	-175.00	0.00%	175.00	-175.00	0.00%	0.00	5,000.00	-5,000.00	0.00%			
602.1 Speaker Donation to SHRM	25.00	-25.00	0.00%	25.00	-25.00	0.00%	25.00	-25.00	0.00%	0.00	400.00	-400.00	0.00%			
<b>Total 602 SHRM Foundation Donation</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 200.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 200.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 200.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 5,400.00</b>	<b>-\$ 5,400.00</b>	<b>0.00%</b>
604 Speaker Fees	500.00	-500.00	0.00%	0.00	0.00	0.00%	0.00	0.00	0.00%	0.00	1,000.00	-1,000.00	0.00%			
631 Awards Banquet		0.00			0.00			0.00		0.00	0.00	0.00				
631.1 Equipment Rental	0.00	0.00		0.00	0.00		0.00	0.00		0.00	4,500.00	-4,500.00	0.00%			
631.2 Room Rental	0.00	0.00		1,000.00	0.00	1,000.00		0.00	0.00	1,000.00	9,000.00	-8,000.00	11.11%			
631.3 Cost of Awards	0.00	0.00		0.00	0.00		0.00	0.00		0.00	2,000.00	-2,000.00	0.00%			
631.4 Other Miscellaneous Service Cost	0.00	0.00		0.00	0.00		0.00	0.00		0.00	1,500.00	-1,500.00	0.00%			
<b>Total 631 Awards Banquet</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,000.00</b>	<b>\$ 0.00</b>	<b>\$ 1,000.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,000.00</b>	<b>\$ 17,000.00</b>	<b>-\$ 16,000.00</b>	<b>5.88%</b>		
632 Membership Development	500.00	-500.00	0.00%	0.00	0.00		0.00%	500.00	-500.00	0.00%	0.00	2,000.00	-2,000.00	0.00%		
635 Certification		0.00			0.00			0.00		0.00%	0.00	0.00	0.00			
635.1 Materials	0.00	0.00		0.00	0.00		0.00%	0.00	0.00		0.00	2,400.00	-2,400.00	0.00%		
635.2 Platform (GoToMeeting)	0.00	0.00		0.00	0.00		0.00%	0.00	0.00		0.00	500.00	-500.00	0.00%		
<b>Total 635 Certification</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 2,900.00</b>	<b>-\$ 2,900.00</b>	<b>0.00%</b>		
645 CB SHRM Scholarship	0.00	0.00		0.00	0.00			0.00	0.00		0.00	1,000.00	-1,000.00	0.00%		
646 Chief Simpson Scholarship	0.00	0.00		0.00	0.00			0.00	0.00		0.00	1,500.00	-1,500.00	0.00%		
650 SHRM TSC Membership Dues	0.00	0.00		400.00	-400.00	0.00%	0.00%	609.00	0.00	609.00	609.00	400.00	209.00	152.25%		
670 Board Awards & Gifts	0.00	0.00		0.00	0.00			0.00	0.00		0.00	1,200.00	-1,200.00	0.00%		
680 Marketing	2.19	100.00	-97.81	2.19%	100.00	-100.00	0.00%	19.23	100.00	-80.77	19.23%	21.42	2,000.00	-1,978.58	1.07%	
692 Travel Expenses		0.00			0.00				0.00		0.00	0.00	0.00			
692.1 Leadership Conference	0.00	0.00		0.00	0.00		0.00%	250.00	0.00	250.00	250.00	2,500.00	-2,250.00	10.00%		
692.2 Southwest Conference	0.00	0.00		0.00	0.00			0.00	0.00		0.00	4,500.00	-4,500.00	0.00%		
692.3 State Council Meetings	1,252.49	1,000.00	252.49	125.25%	0.00	0.00		337.88	0.00	337.88	1,590.37	4,000.00	-2,409.63	39.76%		
692.4 SHRM National Conference	2,101.74	0.00	2,101.74		1,200.00	-1,200.00	0.00%	799.46	1,200.00	-400.54	66.62%	2,901.20	4,900.00	-1,998.80	59.21%	
692.5 SHRM Law Conference	1,155.00	1,200.00	-45.00	96.25%	0.00	0.00		1,300.00	-1,300.00	0.00%	1,155.00	2,500.00	-1,345.00	46.20%		
<b>Total 692 Travel Expenses</b>	<b>\$ 4,509.23</b>	<b>\$ 2,200.00</b>	<b>\$ 2,309.23</b>	<b>204.97%</b>	<b>\$ 0.00</b>	<b>\$ 1,200.00</b>	<b>-\$ 1,200.00</b>	<b>0.00%</b>	<b>\$ 1,387.34</b>	<b>\$ 2,500.00</b>	<b>-\$ 1,112.66</b>	<b>55.49%</b>	<b>\$ 5,896.57</b>	<b>\$ 18,400.00</b>	<b>-\$ 12,503.43</b>	<b>32.05%</b>
698 Other Expenses		0.00			0.00			2.00	2.00		2.00	0.00	2.00			
702 Temporary Staffing Services	210.00	250.00	-40.00	84.00%	250.00	-250.00	0.00%	250.00	250.00	-250.00	0.00%	210.00	3,000.00	-2,790.00	7.00%	
706 Officer Board Expense	642.45	600.00	42.45	107.08%	19.47	0.00	19.47	25.43	150.00	-124.57	16.95%	687.35	750.00	-62.65	91.65%	
708 Officer SHRM Dues	200.00	-200.00	0.00%	184.00	200.00	-16.00	92.00%	200.00	-200.00	0.00%	184.00	2,000.00	-1,816.00	9.20%		
710 Director & Officer Insurance	0.00	0.00		0.00	0.00			0.00	0.00		0.00	1,300.00	-1,300.00	0.00%		
712 Legal & Professional Fees	0.00	0.00		0.00	0.00			0.00	0.00		0.00	1,000.00	-1,000.00	0.00%		
716 Office Supplies	25.00	0.00	25.00		10.00	-10.00	0.00%	10.00	-10.00	0.00%	25.00	100.00	-75.00	25.00%		

<b>719 QuickBooks Subscription</b>	57.00	-57.00	0.00%	57.00	-57.00	0.00%	57.00	-57.00	0.00%	0.00	570.00	-570.00	0.00%			
<b>720 Postage</b>	0.00	0.00		10.00	-10.00	0.00%	10.00	-10.00	0.00%	0.00	100.00	-100.00	0.00%			
<b>728 Subscriptions</b>	0.00	0.00		0.00	0.00		0.00	0.00		0.00	840.00	-840.00	0.00%			
<b>730 Bank Charge</b>	5.00	10.00	-5.00	50.00%	5.00	10.00	-5.00	50.00%	5.00	5.00	0.00	100.00%	60.76	60.00	0.76	101.27%
<b>731 Processing Fees</b>	100.00	-100.00	0.00%	100.00	-100.00	0.00%	34.70	0.00	34.70	34.70	890.00	-855.30	3.90%			
<b>Dues &amp; Subscriptions</b>	0.00	0.00		0.00	0.00		500.00	500.00	0.00	100.00%	500.00	500.00	0.00	100.00%		
<b>Monthly Luncheon Meeting</b>		0.00		10.25	10.25		31.15	31.15		41.40	0.00	41.40				
<b>Payroll Expense</b>		0.00		52.50	52.50		225.00	225.00		277.50	0.00	277.50				
<b>Total Expenses</b>	<b>\$ 5,393.87</b>	<b>\$ 4,717.00</b>	<b>\$ 676.87</b>	<b>114.35%</b>	<b>\$ 1,271.22</b>	<b>\$ 2,537.00</b>	<b>-\$ 1,265.78</b>	<b>50.11%</b>	<b>\$ 2,838.85</b>	<b>\$ 4,482.00</b>	<b>-\$ 1,643.15</b>	<b>63.34%</b>	<b>\$ 9,549.70</b>	<b>\$ 63,910.00</b>	<b>-\$ 54,360.30</b>	<b>14.94%</b>
<b>Net Operating Income</b>	<b>\$ 1,935.19</b>	<b>\$ 2,820.00</b>	<b>-\$ 884.81</b>	<b>68.62%</b>	<b>\$ 1,293.81</b>	<b>\$ 150.00</b>	<b>\$ 1,143.81</b>	<b>862.54%</b>	<b>-\$ 790.76</b>	<b>-\$ 2,595.00</b>	<b>\$ 1,804.24</b>	<b>30.47%</b>	<b>\$ 3,374.94</b>	<b>-\$ 3,825.00</b>	<b>\$ 7,199.94</b>	<b>-88.23%</b>
<b>Other Income</b>																
<b>884 Interest Earned Income</b>	0.04	0.08	-0.04	50.00%	0.03	0.08	-0.05	37.50%	0.04	0.08	-0.04	50.00%	0.11	1.00	-0.89	11.00%
<b>886 Dividend Income</b>		0.00	0.00			0.00	0.00			0.00	0.00		0.00	500.00	-500.00	0.00%
<b>Total Other Income</b>	<b>\$ 0.04</b>	<b>\$ 0.08</b>	<b>-\$ 0.04</b>	<b>50.00%</b>	<b>\$ 0.03</b>	<b>\$ 0.08</b>	<b>-\$ 0.05</b>	<b>37.50%</b>	<b>\$ 0.04</b>	<b>\$ 0.08</b>	<b>-\$ 0.04</b>	<b>50.00%</b>	<b>\$ 0.11</b>	<b>\$ 501.00</b>	<b>-\$ 500.89</b>	<b>0.02%</b>
<b>Net Other Income</b>	<b>\$ 0.04</b>	<b>\$ 0.08</b>	<b>-\$ 0.04</b>	<b>50.00%</b>	<b>\$ 0.03</b>	<b>\$ 0.08</b>	<b>-\$ 0.05</b>	<b>37.50%</b>	<b>\$ 0.04</b>	<b>\$ 0.08</b>	<b>-\$ 0.04</b>	<b>50.00%</b>	<b>\$ 0.11</b>	<b>\$ 501.00</b>	<b>-\$ 500.89</b>	<b>0.02%</b>
<b>Net Income</b>	<b>\$ 1,935.23</b>	<b>\$ 2,820.08</b>	<b>-\$ 884.85</b>	<b>68.62%</b>	<b>\$ 1,293.84</b>	<b>\$ 150.08</b>	<b>\$ 1,143.76</b>	<b>862.10%</b>	<b>-\$ 790.72</b>	<b>-\$ 2,594.92</b>	<b>\$ 1,804.20</b>	<b>30.47%</b>	<b>\$ 3,375.05</b>	<b>-\$ 3,324.00</b>	<b>\$ 6,699.05</b>	<b>-101.54%</b>

Monday, Apr 17, 2017 08:14:26 AM GMT-7 - Accrual Basis