

# Coastal Bend SHRM

## BUDGET VS. ACTUALS: CBSHRM 2017 BUDGET - FY17 P&L

January - February, 2017

	JAN 2017				FEB 2017				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>INCOME</b>												
400 CB SHRM Dues Income	4,830.00	7,000.00	-2,170.00	69.00 %	1,675.00	2,150.00	-475.00	77.91 %	\$6,505.00	\$9,150.00	\$ -2,645.00	71.09 %
406 Meeting Sponsorships Income		250.00	-250.00		250.00	250.00	0.00	100.00 %	\$250.00	\$500.00	\$ -250.00	50.00 %
410 Monthly Meeting Income	1,080.00	1,500.00	-420.00	72.00 %	1,550.00	1,500.00	50.00	103.33 %	\$2,630.00	\$3,000.00	\$ -370.00	87.67 %
416 Labor Law Seminar Income		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
425 Career Expo Income		0.00	0.00		850.00	0.00	850.00		\$850.00	\$0.00	\$850.00	0.00%
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
434 TSC Rebate Income		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
440 Certification Income		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
496 SHRM Foundation Income		200.00	-200.00			200.00	-200.00		\$0.00	\$400.00	\$ -400.00	0.00%
497 HR Excellence Awards Sponsorship	3,050.00	0.00	3,050.00			0.00	0.00		\$3,050.00	\$0.00	\$3,050.00	0.00%
498 Other Income	9.99		9.99						\$9.99	\$0.00	\$9.99	0.00%
<b>Total Income</b>	<b>\$8,969.99</b>	<b>\$8,950.00</b>	<b>\$19.99</b>	<b>100.22 %</b>	<b>\$4,325.00</b>	<b>\$4,100.00</b>	<b>\$225.00</b>	<b>105.49 %</b>	<b>\$13,294.99</b>	<b>\$13,050.00</b>	<b>\$244.99</b>	<b>101.88 %</b>
<b>COST OF GOODS SOLD</b>												
505 PayPal Expense	209.07	50.00	159.07	418.14 %	62.35	50.00	12.35	124.70 %	\$271.42	\$100.00	\$171.42	271.42 %
506 QuickBooks Payments Fees	75.62	13.00	62.62	581.69 %	70.68	13.00	57.68	543.69 %	\$146.30	\$26.00	\$120.30	562.69 %
510 Monthly Meeting Expense	1,356.24	1,250.00	106.24	108.50 %	1,626.94	1,250.00	376.94	130.16 %	\$2,983.18	\$2,500.00	\$483.18	119.33 %
510.1 Paid Guest Expense		35.00	-35.00			35.00	-35.00		\$0.00	\$70.00	\$ -70.00	0.00%
510.2 Student Chapter Expense		40.00	-40.00			40.00	-40.00		\$0.00	\$80.00	\$ -80.00	0.00%
<b>Total 510 Monthly Meeting Expense</b>	<b>1,356.24</b>	<b>1,325.00</b>	<b>31.24</b>	<b>102.36 %</b>	<b>1,626.94</b>	<b>1,325.00</b>	<b>301.94</b>	<b>122.79 %</b>	<b>\$2,983.18</b>	<b>\$2,650.00</b>	<b>\$333.18</b>	<b>112.57 %</b>
512 Monthly Drawing Give Away		25.00	-25.00			25.00	-25.00		\$0.00	\$50.00	\$ -50.00	0.00%
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
525 Career Expo Expense									\$0.00	\$0.00	\$0.00	0.00%
525.3 Other Expenses		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 525 Career Expo Expense</b>		<b>0.00</b>	<b>0.00</b>			<b>0.00</b>	<b>0.00</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
<b>Total Cost of Goods Sold</b>	<b>\$1,640.93</b>	<b>\$1,413.00</b>	<b>\$227.93</b>	<b>116.13 %</b>	<b>\$1,759.97</b>	<b>\$1,413.00</b>	<b>\$346.97</b>	<b>124.56 %</b>	<b>\$3,400.90</b>	<b>\$2,826.00</b>	<b>\$574.90</b>	<b>120.34 %</b>
<b>GROSS PROFIT</b>	<b>\$7,329.06</b>	<b>\$7,537.00</b>	<b>\$ -207.94</b>	<b>97.24 %</b>	<b>\$2,565.03</b>	<b>\$2,687.00</b>	<b>\$ -121.97</b>	<b>95.46 %</b>	<b>\$9,894.09</b>	<b>\$10,224.00</b>	<b>\$ -329.91</b>	<b>96.77 %</b>
<b>EXPENSES</b>												
602 SHRM Foundation Donation		175.00	-175.00			175.00	-175.00		\$0.00	\$350.00	\$ -350.00	0.00%
602.1 Speaker Donation to SHRM		25.00	-25.00			25.00	-25.00		\$0.00	\$50.00	\$ -50.00	0.00%
<b>Total 602 SHRM Foundation Donation</b>		<b>200.00</b>	<b>-200.00</b>			<b>200.00</b>	<b>-200.00</b>		<b>\$0.00</b>	<b>\$400.00</b>	<b>\$ -400.00</b>	<b>0.00%</b>
604 Speaker Fees		500.00	-500.00			0.00	0.00		\$0.00	\$500.00	\$ -500.00	0.00%
631 Awards Banquet									\$0.00	\$0.00	\$0.00	0.00%
631.1 Equipment Rental		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
631.2 Room Rental		0.00	0.00		1,000.00	0.00	1,000.00		\$1,000.00	\$0.00	\$1,000.00	0.00%
631.3 Cost of Awards		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
631.4 Other Miscellaneous Service Cost		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 631 Awards Banquet</b>		<b>0.00</b>	<b>0.00</b>		<b>1,000.00</b>	<b>0.00</b>	<b>1,000.00</b>		<b>\$1,000.00</b>	<b>\$0.00</b>	<b>\$1,000.00</b>	<b>0.00%</b>
632 Membership Development		500.00	-500.00			0.00	0.00		\$0.00	\$500.00	\$ -500.00	0.00%

	JAN 2017				FEB 2017				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
635 Certification									\$0.00	\$0.00	\$0.00	0.00%
635.1 Materials		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
635.2 Platform (GoToMeeting)		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 635 Certification</b>		<b>0.00</b>	<b>0.00</b>			<b>0.00</b>	<b>0.00</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
645 CB SHRM Scholarship		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
646 Chief Simpson Scholarship		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
650 SHRM TSC Membership Dues		0.00	0.00			400.00	-400.00		\$0.00	\$400.00	\$ -400.00	0.00%
670 Board Awards & Gifts		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
680 Marketing	2.19	100.00	-97.81	2.19 %		100.00	-100.00		\$2.19	\$200.00	\$ -197.81	1.10 %
692 Travel Expenses									\$0.00	\$0.00	\$0.00	0.00%
692.1 Leadership Conference		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
692.2 Southwest Conference		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
692.3 State Council Meetings	1,252.49	1,000.00	252.49	125.25 %		0.00	0.00		\$1,252.49	\$1,000.00	\$252.49	125.25 %
692.4 SHRM National Conference	2,101.74	0.00	2,101.74			1,200.00	-1,200.00		\$2,101.74	\$1,200.00	\$901.74	175.15 %
692.5 SHRM Law Conference	1,155.00	1,200.00	-45.00	96.25 %		0.00	0.00		\$1,155.00	\$1,200.00	\$ -45.00	96.25 %
<b>Total 692 Travel Expenses</b>	<b>4,509.23</b>	<b>2,200.00</b>	<b>2,309.23</b>	<b>204.97 %</b>		<b>1,200.00</b>	<b>-1,200.00</b>		<b>\$4,509.23</b>	<b>\$3,400.00</b>	<b>\$1,109.23</b>	<b>132.62 %</b>
702 Temporary Staffing Services	210.00	250.00	-40.00	84.00 %		250.00	-250.00		\$210.00	\$500.00	\$ -290.00	42.00 %
706 Officer Board Expense	642.45	600.00	42.45	107.08 %	19.47	0.00	19.47		\$661.92	\$600.00	\$61.92	110.32 %
708 Officer SHRM Dues		200.00	-200.00		184.00	200.00	-16.00	92.00 %	\$184.00	\$400.00	\$ -216.00	46.00 %
710 Director & Officer Insurance		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
712 Legal & Professional Fees		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
716 Office Supplies	25.00	0.00	25.00			10.00	-10.00		\$25.00	\$10.00	\$15.00	250.00 %
719 QuickBooks Subscription		57.00	-57.00			57.00	-57.00		\$0.00	\$114.00	\$ -114.00	0.00%
720 Postage		0.00	0.00			10.00	-10.00		\$0.00	\$10.00	\$ -10.00	0.00%
728 Subscriptions		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
730 Bank Charge	5.00	10.00	-5.00	50.00 %	5.00	10.00	-5.00	50.00 %	\$10.00	\$20.00	\$ -10.00	50.00 %
731 Processing Fees Dues & Subscriptions		100.00	-100.00			100.00	-100.00		\$0.00	\$200.00	\$ -200.00	0.00%
Monthly Luncheon Meeting		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Payroll Expense					10.25		10.25		\$10.25	\$0.00	\$10.25	0.00%
Payroll Expense					52.50		52.50		\$52.50	\$0.00	\$52.50	0.00%
<b>Total Expenses</b>	<b>\$5,393.87</b>	<b>\$4,717.00</b>	<b>\$676.87</b>	<b>114.35 %</b>	<b>\$1,271.22</b>	<b>\$2,537.00</b>	<b>\$ -1,265.78</b>	<b>50.11 %</b>	<b>\$6,665.09</b>	<b>\$7,254.00</b>	<b>\$ -588.91</b>	<b>91.88 %</b>
NET OPERATING INCOME	<b>\$1,935.19</b>	<b>\$2,820.00</b>	<b>\$ -884.81</b>	<b>68.62 %</b>	<b>\$1,293.81</b>	<b>\$150.00</b>	<b>\$1,143.81</b>	<b>862.54 %</b>	<b>\$3,229.00</b>	<b>\$2,970.00</b>	<b>\$259.00</b>	<b>108.72 %</b>
OTHER INCOME												
884 Interest Earned Income	0.04	0.08	-0.04	50.00 %	0.03	0.08	-0.05	37.50 %	\$0.07	\$0.16	\$ -0.09	43.75 %
886 Dividend Income		0.00	0.00			0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total Other Income</b>	<b>\$0.04</b>	<b>\$0.08</b>	<b>\$ -0.04</b>	<b>50.00 %</b>	<b>\$0.03</b>	<b>\$0.08</b>	<b>\$ -0.05</b>	<b>37.50 %</b>	<b>\$0.07</b>	<b>\$0.16</b>	<b>\$ -0.09</b>	<b>43.75 %</b>
NET OTHER INCOME	<b>\$0.04</b>	<b>\$0.08</b>	<b>\$ -0.04</b>	<b>50.00 %</b>	<b>\$0.03</b>	<b>\$0.08</b>	<b>\$ -0.05</b>	<b>37.50 %</b>	<b>\$0.07</b>	<b>\$0.16</b>	<b>\$ -0.09</b>	<b>43.75 %</b>
NET INCOME	<b>\$1,935.23</b>	<b>\$2,820.08</b>	<b>\$ -884.85</b>	<b>68.62 %</b>	<b>\$1,293.84</b>	<b>\$150.08</b>	<b>\$1,143.76</b>	<b>862.10 %</b>	<b>\$3,229.07</b>	<b>\$2,970.16</b>	<b>\$258.91</b>	<b>108.72 %</b>