

Coastal Bend SHRM
Budget vs. Actuals: CBSHRM 2017 Budget - FY17 P&L
 January - December 2017

	Jan 2017				Feb 2017				Mar 2017				Apr 2017			Total			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
Income																			
400 CB SHRM Dues Income	4,830.00	7,000.00	-2,170.00	69.00%	1,675.00	2,150.00	-475.00	77.91%	440.00	1,000.00	-560.00	44.00%	420.00	200.00	220.00	7,365.00	11,400.00	-4,035.00	64.61%
406 Meeting Sponsorships Income		250.00	-250.00	0.00%	250.00	250.00	0.00	100.00%	300.00	250.00	50.00	120.00%	300.00	250.00	50.00	850.00	2,500.00	-1,650.00	34.00%
410 Monthly Meeting Income	1,080.00	1,500.00	-420.00	72.00%	1,550.00	1,500.00	50.00	103.33%	890.00	1,500.00	-610.00	59.33%	1,075.00	1,500.00	-425.00	4,595.00	15,000.00	-10,405.00	30.63%
416 Labor Law Seminar Income		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	13,000.00	-13,000.00	0.00%
425 Career Expo Income		0.00	0.00		850.00	0.00	850.00		1,850.00	0.00	1,850.00		3,400.00	1,000.00	2,400.00	6,100.00	13,000.00	-6,900.00	46.92%
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00			350.00	-350.00	0.00%	1,145.00	0.00	1,145.00	1,145.00	1,450.00	-305.00	78.97%
434 TSC Rebate Income		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	200.00	-200.00	0.00%
440 Certification Income		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	2,400.00	-2,400.00	0.00%
496 SHRM Foundation Income		200.00	-200.00	0.00%		200.00	-200.00	0.00%	86.00	200.00	-114.00	43.00%		200.00	-200.00	86.00	4,000.00	-3,914.00	2.15%
497 HR Excellence Awards Sponsorship	3,050.00	0.00	3,050.00			0.00	0.00			0.00	0.00			0.00	3,050.00	18,500.00	-15,450.00	16.49%	
498 Other Income	9.99		9.99				0.00				0.00				9.99	0.00		9.99	
Total Income	\$ 8,969.99	\$ 8,950.00	\$ 19.99	100.22%	\$ 4,325.00	\$ 4,100.00	\$ 225.00	105.49%	\$ 3,566.00	\$ 3,300.00	\$ 266.00	108.06%	\$ 6,340.00	\$ 3,150.00	\$ 3,190.00	\$ 23,200.99	\$ 81,450.00	-\$ 58,249.01	28.48%
Cost of Goods Sold																			
505 PayPal Expense	209.07	50.00	159.07	418.14%	62.35	50.00	12.35	124.70%		50.00	-50.00	0.00%		50.00	-50.00	271.42	750.00	-478.58	36.19%
506 QuickBooks Payments Fees	75.62	13.00	62.62	581.69%	70.68	13.00	57.68	543.69%	72.77	13.00	59.77	559.77%	65.80	13.00	52.80	347.41	140.00	207.41	248.15%
510 Monthly Meeting Expense	1,356.24	1,250.00	106.24	108.50%	1,626.94	1,250.00	376.94	130.16%	1,445.14	1,250.00	195.14	115.61%	1,445.14	1,250.00	195.14	5,873.46	12,500.00	-6,626.54	46.99%
510.1 Paid Guest Expense		35.00	-35.00	0.00%		35.00	-35.00	0.00%		35.00	-35.00	0.00%		70.00	-70.00	0.00	500.00	-500.00	0.00%
510.2 Student Chapter Expense		40.00	-40.00	0.00%		40.00	-40.00	0.00%		40.00	-40.00	0.00%		0.00	0.00	0.00	200.00	-200.00	0.00%
Total 510 Monthly Meeting Expense	\$ 1,356.24	\$ 1,325.00	\$ 31.24	102.36%	\$ 1,626.94	\$ 1,325.00	\$ 301.94	122.79%	\$ 1,445.14	\$ 1,325.00	\$ 120.14	109.07%	\$ 1,445.14	\$ 1,320.00	\$ 125.14	\$ 5,873.46	\$ 13,200.00	-\$ 7,326.54	44.50%
512 Monthly Drawing Give Away		25.00	-25.00	0.00%		25.00	-25.00	0.00%	19.23	25.00	-5.77	76.92%		25.00	-25.00	19.23	775.00	-755.77	2.48%
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	3,500.00	-3,500.00	0.00%
525 Career Expo Expense			0.00				0.00				0.00				0.00	0.00	0.00	0.00	
525.3 Other Expenses		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	3,000.00	-3,000.00	0.00%
Total 525 Career Expo Expense	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 3,000.00	-\$ 3,000.00	0.00%
Total Cost of Goods Sold	\$ 1,640.93	\$ 1,413.00	\$ 227.93	116.13%	\$ 1,759.97	\$ 1,413.00	\$ 346.97	124.56%	\$ 1,537.14	\$ 1,413.00	\$ 124.14	108.79%	\$ 1,510.94	\$ 1,408.00	\$ 102.94	\$ 6,511.52	\$ 21,365.00	-\$ 14,853.48	30.48%
Gross Profit	\$ 7,329.06	\$ 7,537.00	-\$ 207.94	97.24%	\$ 2,565.03	\$ 2,687.00	-\$ 121.97	95.46%	\$ 2,028.86	\$ 1,887.00	\$ 141.86	107.52%	\$ 4,829.06	\$ 1,742.00	\$ 3,087.06	\$ 16,689.47	\$ 60,085.00	-\$ 43,395.53	27.78%
Expenses																			
602 SHRM Foundation Donation		175.00	-175.00	0.00%		175.00	-175.00	0.00%		175.00	-175.00	0.00%		175.00	-175.00	0.00	5,000.00	-5,000.00	0.00%
602.1 Speaker Donation to SHRM		25.00	-25.00	0.00%		25.00	-25.00	0.00%		25.00	-25.00	0.00%		25.00	-25.00	0.00	400.00	-400.00	0.00%
Total 602 SHRM Foundation Donation	\$ 0.00	\$ 200.00	-\$ 200.00	0.00%	\$ 0.00	\$ 200.00	-\$ 200.00	0.00%	\$ 0.00	\$ 200.00	-\$ 200.00	0.00%	\$ 0.00	\$ 200.00	-\$ 200.00	\$ 0.00	\$ 5,400.00	-\$ 5,400.00	0.00%
604 Speaker Fees		500.00	-500.00	0.00%		0.00	0.00			0.00	0.00			0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
631 Awards Banquet			0.00				0.00				0.00				0.00	0.00	0.00	0.00	
631.1 Equipment Rental		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	4,500.00	-4,500.00	0.00%
631.2 Room Rental		0.00	0.00		1,000.00	0.00	1,000.00			0.00	0.00		500.00	-500.00	1,000.00	9,000.00	-8,000.00	11.11%	
631.3 Cost of Awards		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	2,000.00	-2,000.00	0.00%	
631.4 Other Miscellaneous Service Cost		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	1,500.00	-1,500.00	0.00%	
Total 631 Awards Banquet	\$ 0.00	\$ 0.00	\$ 0.00		\$ 1,000.00	\$ 0.00	\$ 1,000.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 500.00	-\$ 500.00	\$ 1,000.00	\$ 17,000.00	-\$ 16,000.00	5.88%

632 Membership Development	500.00	-500.00	0.00%		0.00	0.00		500.00	-500.00	0.00%		0.00	0.00	0.00	2,000.00	-2,000.00	0.00%		
635 Certification		0.00				0.00			0.00				0.00	0.00	0.00	0.00			
635.1 Materials	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	2,400.00	-2,400.00	0.00%		
635.2 Platform (GoToMeeting)	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	500.00	-500.00	0.00%		
Total 635 Certification	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,900.00	-\$ 2,900.00	0.00%	
645 CB SHRM Scholarship	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	1,000.00	-1,000.00	0.00%		
646 Chief Simpson Scholarship	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	1,500.00	-1,500.00	0.00%		
650 SHRM TSC Membership Dues	0.00	0.00			400.00	-400.00	0.00%	609.00	0.00	609.00		0.00	0.00	609.00	400.00	209.00	152.25%		
670 Board Awards & Gifts	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	1,200.00	-1,200.00	0.00%		
680 Marketing	2.19	100.00	-97.81	2.19%	100.00	-100.00	0.00%	100.00	-100.00	0.00%	250.00	100.00	150.00	252.19	2,000.00	-1,747.81	12.61%		
692 Travel Expenses			0.00			0.00			0.00			27.00		27.00	27.00	0.00	27.00		
692.1 Leadership Conference	0.00	0.00			0.00	0.00		250.00	0.00	250.00		0.00	0.00	250.00	2,500.00	-2,250.00	10.00%		
692.2 Southwest Conference	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	4,500.00	-4,500.00	0.00%		
692.3 State Council Meetings	1,252.49	1,000.00	252.49	125.25%	0.00	0.00		337.88	0.00	337.88		1,361.80	1,000.00	361.80	2,952.17	4,000.00	-1,047.83	73.80%	
692.4 SHRM National Conference	2,101.74	0.00	2,101.74		1,200.00	-1,200.00	0.00%	799.46	1,200.00	-400.54	66.62%	0.00	0.00	2,901.20	4,900.00	-1,998.80	59.21%		
692.5 SHRM Law Conference	1,155.00	1,200.00	-45.00	96.25%	0.00	0.00		1,300.00	-1,300.00	0.00%		0.00	0.00	3,868.79	2,500.00	1,368.79	154.75%		
Total 692 Travel Expenses	\$ 4,509.23	\$ 2,200.00	\$ 2,309.23	204.97%	\$ 0.00	\$ 1,200.00	-\$ 1,200.00	0.00%	\$ 1,387.34	\$ 2,500.00	-\$ 1,112.66	55.49%	\$ 1,388.80	\$ 1,000.00	\$ 388.80	\$ 9,999.16	\$ 18,400.00	-\$ 8,400.84	54.34%
698 Other Expenses			0.00			0.00		2.00		2.00			0.00	2.00	0.00	2.00			
702 Temporary Staffing Services	210.00	250.00	-40.00	84.00%	250.00	-250.00	0.00%		250.00	-250.00	0.00%		250.00	-250.00	210.00	3,000.00	-2,790.00	7.00%	
706 Officer Board Expense	642.45	600.00	42.45	107.08%	19.47	0.00	19.47	25.43	150.00	-124.57	16.95%		0.00	0.00	687.35	750.00	-62.65	91.65%	
708 Officer SHRM Dues		200.00	-200.00	0.00%	184.00	200.00	-16.00	92.00%	200.00	-200.00	0.00%	179.00	200.00	-21.00	363.00	2,000.00	-1,637.00	18.15%	
710 Director & Officer Insurance	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	1,300.00	-1,300.00	0.00%		
712 Legal & Professional Fees	0.00	0.00			0.00	0.00		0.00	0.00			0.00	0.00	0.00	1,000.00	-1,000.00	0.00%		
716 Office Supplies	25.00	0.00	25.00		10.00	-10.00	0.00%		10.00	-10.00	0.00%		10.00	-10.00	25.00	100.00	-75.00	25.00%	
719 QuickBooks Subscription		57.00	-57.00	0.00%	57.00	-57.00	0.00%		57.00	-57.00	0.00%		57.00	-57.00	0.00	570.00	-570.00	0.00%	
720 Postage	0.00	0.00			10.00	-10.00	0.00%		10.00	-10.00	0.00%		10.00	-10.00	0.00	100.00	-100.00	0.00%	
728 Subscriptions	0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	840.00	-840.00	0.00%	
730 Bank Charge	5.00	10.00	-5.00	50.00%	5.00	10.00	-5.00	50.00%	5.00	5.00	0.00	100.00%	50.76	5.00	45.76	65.76	60.00	5.76	109.60%
731 Processing Fees		100.00	-100.00	0.00%	100.00	-100.00	0.00%	34.70	0.00	34.70		44.99	0.00	44.99	79.69	890.00	-810.31	8.95%	
Dues & Subscriptions		0.00	0.00			0.00	0.00		500.00	500.00	0.00	100.00%		0.00	0.00	500.00	500.00	0.00	100.00%
Monthly Luncheon Meeting			0.00		10.25	10.25		31.15		31.15			0.00	41.40	0.00	41.40			
Payroll Expense			0.00		52.50	52.50		225.00		225.00			97.50	97.50	375.00	0.00	375.00		
Total Expenses	\$ 5,393.87	\$ 4,717.00	\$ 676.87	114.35%	\$ 1,271.22	\$ 2,537.00	-\$ 1,265.78	50.11%	\$ 2,819.62	\$ 4,482.00	-\$ 1,662.38	62.91%	\$ 2,011.05	\$ 2,332.00	-\$ 320.95	\$ 14,209.55	\$ 63,910.00	-\$ 49,700.45	22.23%
Net Operating Income	\$ 1,935.19	\$ 2,820.00	-\$ 884.81	68.62%	\$ 1,293.81	\$ 150.00	\$ 1,143.81	862.54%	-\$ 790.76	-\$ 2,595.00	\$ 1,804.24	30.47%	\$ 2,818.01	-\$ 590.00	\$ 3,408.01	\$ 2,479.92	-\$ 3,825.00	\$ 6,304.92	-64.83%
Other Income																			
884 Interest Earned Income	0.04	0.08	-0.04	50.00%	0.03	0.08	-0.05	37.50%	0.04	0.08	-0.04	50.00%	0.05	0.08	-0.03	0.16	1.00	-0.84	16.00%
886 Dividend Income		0.00	0.00			0.00	0.00			0.00	0.00			0.00	0.00	0.00	500.00	-500.00	0.00%
Total Other Income	\$ 0.04	\$ 0.08	-\$ 0.04	50.00%	\$ 0.03	\$ 0.08	-\$ 0.05	37.50%	\$ 0.04	\$ 0.08	-\$ 0.04	50.00%	\$ 0.05	\$ 0.08	-\$ 0.03	\$ 0.16	\$ 501.00	-\$ 500.84	0.03%
Net Other Income	\$ 0.04	\$ 0.08	-\$ 0.04	50.00%	\$ 0.03	\$ 0.08	-\$ 0.05	37.50%	\$ 0.04	\$ 0.08	-\$ 0.04	50.00%	\$ 0.05	\$ 0.08	-\$ 0.03	\$ 0.16	\$ 501.00	-\$ 500.84	0.03%
Net Income	\$ 1,935.23	\$ 2,820.08	-\$ 884.85	68.62%	\$ 1,293.84	\$ 150.08	\$ 1,143.76	862.10%	-\$ 790.72	-\$ 2,594.92	\$ 1,804.20	30.47%	\$ 2,818.06	-\$ 589.92	\$ 3,407.98	\$ 2,480.08	-\$ 3,324.00	\$ 5,804.08	-74.61%