Coastal Bend SHRM

BUDGET VS. ACTUALS: CBSHRM 2017 BUDGET - FY17 P&L

January - December 2017

	JAN 2017				FEB 2017				MAR 2017			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME												
400 CB SHRM Dues Income	4,830.00	7,000.00	-2,170.00	69.00 %	1,675.00	2,150.00	-475.00	77.91 %	440.00	1,000.00	-560.00	44.00 %
406 Meeting Sponsorships Income		250.00	-250.00		250.00	250.00	0.00	100.00 %	300.00	250.00	50.00	120.00 %
410 Monthly Meeting Income	1,080.00	1,500.00	-420.00	72.00 %	1,550.00	1,500.00	50.00	103.33 %	890.00	1,500.00	-610.00	59.33 %
416 Labor Law Seminar Income		0.00	0.00			0.00	0.00			0.00	0.00	
425 Career Expo Income		0.00	0.00		850.00	0.00	850.00		1,850.00	0.00	1,850.00	
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00			350.00	-350.00	
434 TSC Rebate Income		0.00	0.00			0.00	0.00			0.00	0.00	
440 Certification Income		0.00	0.00			0.00	0.00			0.00	0.00	
496 SHRM Foundation Income		200.00	-200.00			200.00	-200.00		86.00	200.00	-114.00	43.00 %
497 HR Excellence Awards Sponsorship	3,050.00	0.00	3,050.00			0.00	0.00			0.00	0.00	
498 Other Income	9.99		9.99									
Uncategorized Income												
Total Income	**$8,969.99**	**$8,950.00**	**$19.99**	**100.22 %**	**$4,325.00**	**$4,100.00**	**$225.00**	**105.49 %**	**$3,566.00**	**$3,300.00**	**$266.00**	**108.06 %**
COST OF GOODS SOLD												
505 PayPal Expense	209.07	50.00	159.07	418.14 %	62.35	50.00	12.35	124.70 %		50.00	-50.00	
506 QuickBooks Payments Fees	75.62	13.00	62.62	581.69 %	70.68	13.00	57.68	543.69 %	72.77	13.00	59.77	559.77 %
510 Monthly Meeting Expense	1,356.24	1,250.00	106.24	108.50 %	1,626.94	1,250.00	376.94	130.16 %	1,445.14	1,250.00	195.14	115.61 %
510.1 Paid Guest Expense		35.00	-35.00			35.00	-35.00			35.00	-35.00	
510.2 Student Chapter Expense		40.00	-40.00			40.00	-40.00			40.00	-40.00	
Total 510 Monthly Meeting Expense	**1,356.24**	**1,325.00**	**31.24**	**102.36 %**	**1,626.94**	**1,325.00**	**301.94**	**122.79 %**	**1,445.14**	**1,325.00**	**120.14**	**109.07 %**
512 Monthly Drawing Give Away		25.00	-25.00			25.00	-25.00		19.23	25.00	-5.77	76.92 %
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			0.00	0.00	
525 Career Expo Expense												
525.3 Other Expenses		0.00	0.00			0.00	0.00			0.00	0.00	
Total 525 Career Expo Expense		**0.00**	**0.00**			**0.00**	**0.00**			**0.00**	**0.00**	
Total Cost of Goods Sold	**$1,640.93**	**$1,413.00**	**$227.93**	**116.13 %**	**$1,759.97**	**$1,413.00**	**$346.97**	**124.56 %**	**$1,537.14**	**$1,413.00**	**$124.14**	**108.79 %**
GROSS PROFIT	**$7,329.06**	**$7,537.00**	**$ -207.94**	**97.24 %**	**$2,565.03**	**$2,687.00**	**$ -121.97**	**95.46 %**	**$2,028.86**	**$1,887.00**	**$141.86**	**107.52 %**
EXPENSES												
602 SHRM Foundation Donation		175.00	-175.00			175.00	-175.00			175.00	-175.00	
602.1 Speaker Donation to SHRM		25.00	-25.00			25.00	-25.00			25.00	-25.00	
Total 602 SHRM Foundation Donation		**200.00**	**-200.00**			**200.00**	**-200.00**			**200.00**	**-200.00**	
604 Speaker Fees		500.00	-500.00			0.00	0.00			0.00	0.00	
631 Awards Banquet												
631.1 Equipment Rental		0.00	0.00			0.00	0.00			0.00	0.00	
631.2 Room Rental		0.00	0.00		1,000.00	0.00	1,000.00			0.00	0.00	
631.3 Cost of Awards		0.00	0.00			0.00	0.00			0.00	0.00	
631.4 Other Miscellaneous Service Cost		0.00	0.00			0.00	0.00			0.00	0.00	
Total 631 Awards Banquet		**0.00**	**0.00**		**1,000.00**	**0.00**	**1,000.00**			**0.00**	**0.00**	
632 Membership Development		500.00	-500.00			0.00	0.00			500.00	-500.00	
635 Certification												
635.1 Materials		0.00	0.00			0.00	0.00			0.00	0.00	
635.2 Platform (GoToMeeting)		0.00	0.00			0.00	0.00			0.00	0.00	
Total 635 Certification		**0.00**	**0.00**			**0.00**	**0.00**			**0.00**	**0.00**	
645 CB SHRM Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
646 Chief Simpson Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
650 SHRM TSC Membership Dues		0.00	0.00			400.00	-400.00		609.00	0.00	609.00	
670 Board Awards & Gifts		0.00	0.00			0.00	0.00			0.00	0.00	
680 Marketing	2.19	100.00	-97.81	2.19 %		100.00	-100.00			100.00	-100.00	
692 Travel Expenses												
692.1 Leadership Conference		0.00	0.00			0.00	0.00		250.00	0.00	250.00	
692.2 Southwest Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.3 State Council Meetings	1,252.49	1,000.00	252.49	125.25 %		0.00	0.00		337.88	0.00	337.88	
692.4 SHRM National Conference	2,101.74	0.00	2,101.74			1,200.00	-1,200.00		799.46	1,200.00	-400.54	66.62 %
692.5 SHRM Law Conference	1,155.00	1,200.00	-45.00	96.25 %		0.00	0.00			1,300.00	-1,300.00	
Total 692 Travel Expenses	**4,509.23**	**2,200.00**	**2,309.23**	**204.97 %**		**1,200.00**	**-1,200.00**		**1,387.34**	**2,500.00**	**-1,112.66**	**55.49 %**
698 Other Expenses									2.00		2.00	
702 Temporary Staffing Services	210.00	250.00	-40.00	84.00 %		250.00	-250.00			250.00	-250.00	
706 Officer Board Expense	642.45	600.00	42.45	107.08 %	19.47	0.00	19.47		25.43	150.00	-124.57	16.95 %
708 Officer SHRM Dues		200.00	-200.00		184.00	200.00	-16.00	92.00 %		200.00	-200.00	
710 Director & Officer Insurance		0.00	0.00			0.00	0.00			0.00	0.00	
712 Legal & Professional Fees		0.00	0.00			0.00	0.00			0.00	0.00	
716 Office Supplies	25.00	0.00	25.00			10.00	-10.00			10.00	-10.00	
719 QuickBooks Subscription		57.00	-57.00			57.00	-57.00			57.00	-57.00	
720 Postage		0.00	0.00			10.00	-10.00			10.00	-10.00	
728 Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
730 Bank Charge	5.00	10.00	-5.00	50.00 %	5.00	10.00	-5.00	50.00 %	5.00	5.00	0.00	100.00 %
731 Processing Fees		100.00	-100.00			100.00	-100.00		34.70	0.00	34.70	
Dues & Subscriptions		0.00	0.00			0.00	0.00		500.00	500.00	0.00	100.00 %
Monthly Luncheon Meeting					10.25		10.25		31.15		31.15	
Payroll Expense					52.50		52.50		225.00		225.00	
Total Expenses	**$5,393.87**	**$4,717.00**	**$676.87**	**114.35 %**	**$1,271.22**	**$2,537.00**	**$ -1,265.78**	**50.11 %**	**$2,819.62**	**$4,482.00**	**$ -1,662.38**	**62.91 %**
NET OPERATING INCOME	**$1,935.19**	**$2,820.00**	**$ -884.81**	**68.62 %**	**$1,293.81**	**$150.00**	**$1,143.81**	**862.54 %**	**$ -790.76**	**$ -2,595.00**	**$1,804.24**	**30.47 %**
OTHER INCOME												
880 SHRM Raffle Drawing Income												
884 Interest Earned Income	0.04	0.08	-0.04	50.00 %	0.03	0.08	-0.05	37.50 %	0.04	0.08	-0.04	50.00 %
886 Dividend Income		0.00	0.00			0.00	0.00			0.00	0.00	
Total Other Income	**$0.04**	**$0.08**	**$ -0.04**	**50.00 %**	**$0.03**	**$0.08**	**$ -0.05**	**37.50 %**	**$0.04**	**$0.08**	**$ -0.04**	**50.00 %**
NET OTHER INCOME	**$0.04**	**$0.08**	**$ -0.04**	**50.00 %**	**$0.03**	**$0.08**	**$ -0.05**	**37.50 %**	**$0.04**	**$0.08**	**$ -0.04**	**50.00 %**
NET INCOME	**$1,935.23**	**$2,820.08**	**$ -884.85**	**68.62 %**	**$1,293.84**	**$150.08**	**$1,143.76**	**862.10 %**	**$ -790.72**	**$ -2,594.92**	**$1,804.20**	**30.47 %**

	APR 2017				MAY 2017				JUN 2017			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME												
400 CB SHRM Dues Income	420.00	200.00	220.00	210.00 %	160.00	200.00	-40.00	80.00 %		200.00	-200.00	
406 Meeting Sponsorships Income	300.00	250.00	50.00	120.00 %		250.00	-250.00			250.00	-250.00	
410 Monthly Meeting Income	1,075.00	1,500.00	-425.00	71.67 %	1,155.00	1,500.00	-345.00	77.00 %		1,500.00	-1,500.00	
416 Labor Law Seminar Income		0.00	0.00			0.00	0.00			0.00	0.00	
425 Career Expo Income	3,400.00	1,000.00	2,400.00	340.00 %	2,100.00	3,000.00	-900.00	70.00 %		7,500.00	-7,500.00	
430 SHRM Support CFSP Income	1,145.00	0.00	1,145.00			0.00	0.00			350.00	-350.00	
434 TSC Rebate Income		0.00	0.00			0.00	0.00			0.00	0.00	
440 Certification Income		0.00	0.00		3,340.00	0.00	3,340.00			0.00	0.00	
496 SHRM Foundation Income		200.00	-200.00			200.00	-200.00			200.00	-200.00	
497 HR Excellence Awards Sponsorship		0.00	0.00			0.00	0.00			0.00	0.00	
498 Other Income												
Uncategorized Income					0.76		0.76					
Total Income	**$6,340.00**	**$3,150.00**	**$3,190.00**	**201.27 %**	**$6,755.76**	**$5,150.00**	**$1,605.76**	**131.18 %**	**$0.00**	**$10,000.00**	**$ -10,000.00**	**0.00%**
COST OF GOODS SOLD												
505 PayPal Expense		50.00	-50.00		173.28	50.00	123.28	346.56 %		50.00	-50.00	
506 QuickBooks Payments Fees	65.80	13.00	52.80	506.15 %	76.40	13.00	63.40	587.69 %		10.00	-10.00	
510 Monthly Meeting Expense	1,445.14	1,250.00	195.14	115.61 %	1,234.46	1,250.00	-15.54	98.76 %		1,250.00	-1,250.00	
510.1 Paid Guest Expense		70.00	-70.00			70.00	-70.00			70.00	-70.00	
510.2 Student Chapter Expense		0.00	0.00			0.00	0.00			40.00	-40.00	
Total 510 Monthly Meeting Expense	**1,445.14**	**1,320.00**	**125.14**	**109.48 %**	**1,234.46**	**1,320.00**	**-85.54**	**93.52 %**		**1,360.00**	**-1,360.00**	
512 Monthly Drawing Give Away		25.00	-25.00			25.00	-25.00			25.00	-25.00	
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			0.00	0.00	
525 Career Expo Expense					1,953.59		1,953.59					
525.3 Other Expenses		0.00	0.00			0.00	0.00			3,000.00	-3,000.00	
Total 525 Career Expo Expense		**0.00**	**0.00**		**1,953.59**	**0.00**	**1,953.59**			**3,000.00**	**-3,000.00**	
Total Cost of Goods Sold	**$1,510.94**	**$1,408.00**	**$102.94**	**107.31 %**	**$3,437.73**	**$1,408.00**	**$2,029.73**	**244.16 %**	**$0.00**	**$4,445.00**	**$ -4,445.00**	**0.00%**
GROSS PROFIT	**$4,829.06**	**$1,742.00**	**$3,087.06**	**277.21 %**	**$3,318.03**	**$3,742.00**	**$ -423.97**	**88.67 %**	**$0.00**	**$5,555.00**	**$ -5,555.00**	**0.00%**
EXPENSES												
602 SHRM Foundation Donation		175.00	-175.00			175.00	-175.00			175.00	-175.00	
602.1 Speaker Donation to SHRM		25.00	-25.00			25.00	-25.00			25.00	-25.00	
Total 602 SHRM Foundation Donation		**200.00**	**-200.00**			**200.00**	**-200.00**			**200.00**	**-200.00**	
604 Speaker Fees		0.00	0.00			0.00	0.00			0.00	0.00	
631 Awards Banquet												
631.1 Equipment Rental		0.00	0.00			0.00	0.00			0.00	0.00	
631.2 Room Rental		500.00	-500.00			0.00	0.00			0.00	0.00	
631.3 Cost of Awards		0.00	0.00			0.00	0.00			0.00	0.00	
631.4 Other Miscellaneous Service Cost		0.00	0.00			0.00	0.00			0.00	0.00	
Total 631 Awards Banquet		**500.00**	**-500.00**			**0.00**	**0.00**			**0.00**	**0.00**	
632 Membership Development		0.00	0.00			500.00	-500.00			0.00	0.00	
635 Certification												
635.1 Materials		0.00	0.00		3,850.00	0.00	3,850.00			0.00	0.00	
635.2 Platform (GoToMeeting)		0.00	0.00			0.00	0.00			0.00	0.00	
Total 635 Certification		**0.00**	**0.00**		**3,850.00**	**0.00**	**3,850.00**			**0.00**	**0.00**	
645 CB SHRM Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
646 Chief Simpson Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
650 SHRM TSC Membership Dues		0.00	0.00			0.00	0.00			0.00	0.00	
670 Board Awards & Gifts		0.00	0.00			0.00	0.00			0.00	0.00	
680 Marketing	250.00	100.00	150.00	250.00 %		100.00	-100.00			100.00	-100.00	
692 Travel Expenses	27.00		27.00									
692.1 Leadership Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.2 Southwest Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.3 State Council Meetings	1,361.80	1,000.00	361.80	136.18 %		0.00	0.00			0.00	0.00	
692.4 SHRM National Conference		0.00	0.00			0.00	0.00			2,500.00	-2,500.00	
692.5 SHRM Law Conference		0.00	0.00		2,713.79	0.00	2,713.79			0.00	0.00	
Total 692 Travel Expenses	**1,388.80**	**1,000.00**	**388.80**	**138.88 %**	**2,713.79**	**0.00**	**2,713.79**			**2,500.00**	**-2,500.00**	
698 Other Expenses												
702 Temporary Staffing Services		250.00	-250.00			250.00	-250.00			250.00	-250.00	
706 Officer Board Expense		0.00	0.00			0.00	0.00			0.00	0.00	
708 Officer SHRM Dues	179.00	200.00	-21.00	89.50 %		200.00	-200.00			0.00	0.00	
710 Director & Officer Insurance		0.00	0.00			0.00	0.00			1,300.00	-1,300.00	
712 Legal & Professional Fees		0.00	0.00			0.00	0.00			0.00	0.00	
716 Office Supplies		10.00	-10.00			10.00	-10.00			10.00	-10.00	
719 QuickBooks Subscription		57.00	-57.00			57.00	-57.00			57.00	-57.00	
720 Postage		10.00	-10.00			10.00	-10.00			10.00	-10.00	
728 Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
730 Bank Charge	50.76	5.00	45.76	1,015.20 %	5.00	5.00	0.00	100.00 %		5.00	-5.00	
731 Processing Fees	44.99	0.00	44.99			90.00	-90.00			100.00	-100.00	
Dues & Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
Monthly Luncheon Meeting												
Payroll Expense	97.50		97.50		71.25		71.25					
Total Expenses	**$2,011.05**	**$2,332.00**	**$ -320.95**	**86.24 %**	**$6,640.04**	**$1,422.00**	**$5,218.04**	**466.95 %**	**$0.00**	**$4,532.00**	**$ -4,532.00**	**0.00%**
NET OPERATING INCOME	**$2,818.01**	**$ -590.00**	**$3,408.01**	**-477.63 %**	**$ -3,322.01**	**$2,320.00**	**$ -5,642.01**	**-143.19 %**	**$0.00**	**$1,023.00**	**$ -1,023.00**	**0.00%**
OTHER INCOME												
880 SHRM Raffle Drawing Income					38.00		38.00					
884 Interest Earned Income	0.05	0.08	-0.03	62.50 %	0.64	0.08	0.56	800.00 %		0.08	-0.08	
886 Dividend Income		0.00	0.00			500.00	-500.00			0.00	0.00	
Total Other Income	**$0.05**	**$0.08**	**$ -0.03**	**62.50 %**	**$38.64**	**$500.08**	**$ -461.44**	**7.73 %**	**$0.00**	**$0.08**	**$ -0.08**	**0.00%**
NET OTHER INCOME	**$0.05**	**$0.08**	**$ -0.03**	**62.50 %**	**$38.64**	**$500.08**	**$ -461.44**	**7.73 %**	**$0.00**	**$0.08**	**$ -0.08**	**0.00 %**
NET INCOME	**$2,818.06**	**$ -589.92**	**$3,407.98**	**-477.70 %**	**$ -3,283.37**	**$2,820.08**	**$ -6,103.45**	**-116.43 %**	**$0.00**	**$1,023.08**	**$ -1,023.08**	**0.00 %**

	JUL 2017				AUG 2017				SEP 2017			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME												
400 CB SHRM Dues Income		200.00	-200.00			50.00	-50.00			300.00	-300.00	
406 Meeting Sponsorships Income		250.00	-250.00			250.00	-250.00			0.00	0.00	
410 Monthly Meeting Income		1,500.00	-1,500.00			1,500.00	-1,500.00			0.00	0.00	
416 Labor Law Seminar Income		0.00	0.00			3,000.00	-3,000.00			8,500.00	-8,500.00	
425 Career Expo Income		1,500.00	-1,500.00			0.00	0.00			0.00	0.00	
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00			350.00	-350.00	
434 TSC Rebate Income		200.00	-200.00			0.00	0.00			0.00	0.00	
440 Certification Income		0.00	0.00			0.00	0.00			0.00	0.00	
496 SHRM Foundation Income		200.00	-200.00			200.00	-200.00			500.00	-500.00	
497 HR Excellence Awards Sponsorship		0.00	0.00			0.00	0.00			0.00	0.00	
498 Other Income												
Uncategorized Income												
Total Income	**$0.00**	**$3,850.00**	**$ -3,850.00**	**0.00%**	**$0.00**	**$5,000.00**	**$ -5,000.00**	**0.00%**	**$0.00**	**$9,650.00**	**$ -9,650.00**	**0.00%**
COST OF GOODS SOLD												
505 PayPal Expense		50.00	-50.00			50.00	-50.00			150.00	-150.00	
506 QuickBooks Payments Fees		10.00	-10.00			10.00	-10.00			15.00	-15.00	
510 Monthly Meeting Expense		1,250.00	-1,250.00			1,250.00	-1,250.00			0.00	0.00	
510.1 Paid Guest Expense		70.00	-70.00			45.00	-45.00			0.00	0.00	
510.2 Student Chapter Expense		0.00	0.00			0.00	0.00			0.00	0.00	
Total 510 Monthly Meeting Expense		**1,320.00**	**-1,320.00**			**1,295.00**	**-1,295.00**			**0.00**	**0.00**	
512 Monthly Drawing Give Away		25.00	-25.00			25.00	-25.00			25.00	-25.00	
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			3,500.00	-3,500.00	
525 Career Expo Expense												
525.3 Other Expenses		0.00	0.00			0.00	0.00			0.00	0.00	
Total 525 Career Expo Expense		**0.00**	**0.00**			**0.00**	**0.00**			**0.00**	**0.00**	
Total Cost of Goods Sold	**$0.00**	**$1,405.00**	**$ -1,405.00**	**0.00%**	**$0.00**	**$1,380.00**	**$ -1,380.00**	**0.00%**	**$0.00**	**$3,690.00**	**$ -3,690.00**	**0.00%**
GROSS PROFIT	**$0.00**	**$2,445.00**	**$ -2,445.00**	**0.00%**	**$0.00**	**$3,620.00**	**$ -3,620.00**	**0.00%**	**$0.00**	**$5,960.00**	**$ -5,960.00**	**0.00%**
EXPENSES												
602 SHRM Foundation Donation		175.00	-175.00			175.00	-175.00			250.00	-250.00	
602.1 Speaker Donation to SHRM		25.00	-25.00			25.00	-25.00			150.00	-150.00	
Total 602 SHRM Foundation Donation		**200.00**	**-200.00**			**200.00**	**-200.00**			**400.00**	**-400.00**	
604 Speaker Fees		500.00	-500.00			0.00	0.00			0.00	0.00	
631 Awards Banquet												
631.1 Equipment Rental		0.00	0.00			500.00	-500.00			1,000.00	-1,000.00	
631.2 Room Rental		0.00	0.00			0.00	0.00			0.00	0.00	
631.3 Cost of Awards		0.00	0.00			0.00	0.00			0.00	0.00	
631.4 Other Miscellaneous Service Cost		0.00	0.00			0.00	0.00			0.00	0.00	
Total 631 Awards Banquet		**0.00**	**0.00**			**500.00**	**-500.00**			**1,000.00**	**-1,000.00**	
632 Membership Development		0.00	0.00			0.00	0.00			0.00	0.00	
635 Certification												
635.1 Materials		0.00	0.00			2,000.00	-2,000.00			400.00	-400.00	
635.2 Platform (GoToMeeting)		500.00	-500.00			0.00	0.00			0.00	0.00	
Total 635 Certification		**500.00**	**-500.00**			**2,000.00**	**-2,000.00**			**400.00**	**-400.00**	
645 CB SHRM Scholarship		0.00	0.00			1,000.00	-1,000.00			0.00	0.00	
646 Chief Simpson Scholarship		0.00	0.00			1,500.00	-1,500.00			0.00	0.00	
650 SHRM TSC Membership Dues		0.00	0.00			0.00	0.00			0.00	0.00	
670 Board Awards & Gifts		0.00	0.00			0.00	0.00			0.00	0.00	
680 Marketing		100.00	-100.00			400.00	-400.00			100.00	-100.00	
692 Travel Expenses												
692.1 Leadership Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.2 Southwest Conference		0.00	0.00			0.00	0.00			2,000.00	-2,000.00	
692.3 State Council Meetings		1,000.00	-1,000.00			0.00	0.00			0.00	0.00	
692.4 SHRM National Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.5 SHRM Law Conference		0.00	0.00			0.00	0.00			0.00	0.00	
Total 692 Travel Expenses		**1,000.00**	**-1,000.00**			**0.00**	**0.00**			**2,000.00**	**-2,000.00**	
698 Other Expenses												
702 Temporary Staffing Services		250.00	-250.00			250.00	-250.00			250.00	-250.00	
706 Officer Board Expense		0.00	0.00			0.00	0.00			0.00	0.00	
708 Officer SHRM Dues		200.00	-200.00			200.00	-200.00			200.00	-200.00	
710 Director & Officer Insurance		0.00	0.00			0.00	0.00			0.00	0.00	
712 Legal & Professional Fees		0.00	0.00			0.00	0.00			0.00	0.00	
716 Office Supplies		10.00	-10.00			10.00	-10.00			10.00	-10.00	
719 QuickBooks Subscription		57.00	-57.00			0.00	0.00			57.00	-57.00	
720 Postage		10.00	-10.00			10.00	-10.00			10.00	-10.00	
728 Subscriptions		840.00	-840.00			0.00	0.00			0.00	0.00	
730 Bank Charge		5.00	-5.00			5.00	-5.00			5.00	-5.00	
731 Processing Fees		100.00	-100.00			100.00	-100.00			100.00	-100.00	
Dues & Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
Monthly Luncheon Meeting												
Payroll Expense												
Total Expenses	**$0.00**	**$3,772.00**	**$ -3,772.00**	**0.00%**	**$0.00**	**$6,175.00**	**$ -6,175.00**	**0.00%**	**$0.00**	**$4,532.00**	**$ -4,532.00**	**0.00%**
NET OPERATING INCOME	**$0.00**	**$ -1,327.00**	**$1,327.00**	**0.00%**	**$0.00**	**$ -2,555.00**	**$2,555.00**	**0.00%**	**$0.00**	**$1,428.00**	**$ -1,428.00**	**0.00%**
OTHER INCOME												
880 SHRM Raffle Drawing Income												
884 Interest Earned Income		0.08	-0.08			0.08	-0.08			0.08	-0.08	
886 Dividend Income		0.00	0.00			0.00	0.00			0.00	0.00	
Total Other Income	**$0.00**	**$0.08**	**$ -0.08**	**0.00%**	**$0.00**	**$0.08**	**$ -0.08**	**0.00%**	**$0.00**	**$0.08**	**$ -0.08**	**0.00%**
NET OTHER INCOME	**$0.00**	**$0.08**	**$ -0.08**	**0.00 %**	**$0.00**	**$0.08**	**$ -0.08**	**0.00 %**	**$0.00**	**$0.08**	**$ -0.08**	**0.00 %**
NET INCOME	**$0.00**	**$ -1,326.92**	**$1,326.92**	**0.00 %**	**$0.00**	**$ -2,554.92**	**$2,554.92**	**0.00 %**	**$0.00**	**$1,428.08**	**$ -1,428.08**	**0.00 %**

	OCT 2017				NOV 2017				DEC 2017			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME												
400 CB SHRM Dues Income		50.00	-50.00			50.00	-50.00			0.00	0.00	
406 Meeting Sponsorships Income		250.00	-250.00			250.00	-250.00			0.00	0.00	
410 Monthly Meeting Income		1,500.00	-1,500.00			1,500.00	-1,500.00			0.00	0.00	
416 Labor Law Seminar Income		1,500.00	-1,500.00			0.00	0.00			0.00	0.00	
425 Career Expo Income		0.00	0.00			0.00	0.00			0.00	0.00	
430 SHRM Support CFSP Income		0.00	0.00			0.00	0.00			400.00	-400.00	
434 TSC Rebate Income		0.00	0.00			0.00	0.00			0.00	0.00	
440 Certification Income		2,400.00	-2,400.00			0.00	0.00			0.00	0.00	
496 SHRM Foundation Income		200.00	-200.00			200.00	-200.00			1,500.00	-1,500.00	
497 HR Excellence Awards Sponsorship		5,000.00	-5,000.00			12,000.00	-12,000.00			1,500.00	-1,500.00	
498 Other Income												
Uncategorized Income												
Total Income	**$0.00**	**$10,900.00**	**$ -10,900.00**	**0.00%**	**$0.00**	**$14,000.00**	**$ -14,000.00**	**0.00%**	**$0.00**	**$3,400.00**	**$ -3,400.00**	**0.00%**
COST OF GOODS SOLD												
505 PayPal Expense		50.00	-50.00			150.00	-150.00			0.00	0.00	
506 QuickBooks Payments Fees		10.00	-10.00			10.00	-10.00			10.00	-10.00	
510 Monthly Meeting Expense		1,250.00	-1,250.00			1,250.00	-1,250.00			0.00	0.00	
510.1 Paid Guest Expense		35.00	-35.00			35.00	-35.00			0.00	0.00	
510.2 Student Chapter Expense		40.00	-40.00			0.00	0.00			0.00	0.00	
Total 510 Monthly Meeting Expense		**1,325.00**	**-1,325.00**			**1,285.00**	**-1,285.00**			**0.00**	**0.00**	
512 Monthly Drawing Give Away		25.00	-25.00			25.00	-25.00			500.00	-500.00	
516 Labor Law Seminar Expense		0.00	0.00			0.00	0.00			0.00	0.00	
525 Career Expo Expense												
525.3 Other Expenses		0.00	0.00			0.00	0.00			0.00	0.00	
Total 525 Career Expo Expense		**0.00**	**0.00**			**0.00**	**0.00**			**0.00**	**0.00**	
Total Cost of Goods Sold	**$0.00**	**$1,410.00**	**$ -1,410.00**	**0.00%**	**$0.00**	**$1,470.00**	**$ -1,470.00**	**0.00%**	**$0.00**	**$510.00**	**$ -510.00**	**0.00%**
GROSS PROFIT	**$0.00**	**$9,490.00**	**$ -9,490.00**	**0.00%**	**$0.00**	**$12,530.00**	**$ -12,530.00**	**0.00%**	**$0.00**	**$2,890.00**	**$ -2,890.00**	**0.00%**
EXPENSES												
602 SHRM Foundation Donation		175.00	-175.00			175.00	-175.00			3,000.00	-3,000.00	
602.1 Speaker Donation to SHRM		25.00	-25.00			25.00	-25.00			0.00	0.00	
Total 602 SHRM Foundation Donation		**200.00**	**-200.00**			**200.00**	**-200.00**			**3,000.00**	**-3,000.00**	
604 Speaker Fees		0.00	0.00			0.00	0.00			0.00	0.00	
631 Awards Banquet												
631.1 Equipment Rental		0.00	0.00			1,000.00	-1,000.00			2,000.00	-2,000.00	
631.2 Room Rental		0.00	0.00			0.00	0.00			8,500.00	-8,500.00	
631.3 Cost of Awards		0.00	0.00			2,000.00	-2,000.00			0.00	0.00	
631.4 Other Miscellaneous Service Cost		0.00	0.00			500.00	-500.00			1,000.00	-1,000.00	
Total 631 Awards Banquet		**0.00**	**0.00**			**3,500.00**	**-3,500.00**			**11,500.00**	**-11,500.00**	
632 Membership Development		500.00	-500.00			0.00	0.00			0.00	0.00	
635 Certification												
635.1 Materials		0.00	0.00			0.00	0.00			0.00	0.00	
635.2 Platform (GoToMeeting)		0.00	0.00			0.00	0.00			0.00	0.00	
Total 635 Certification		**0.00**	**0.00**			**0.00**	**0.00**			**0.00**	**0.00**	
645 CB SHRM Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
646 Chief Simpson Scholarship		0.00	0.00			0.00	0.00			0.00	0.00	
650 SHRM TSC Membership Dues		0.00	0.00			0.00	0.00			0.00	0.00	
670 Board Awards & Gifts		0.00	0.00			0.00	0.00			1,200.00	-1,200.00	
680 Marketing		400.00	-400.00			400.00	-400.00			0.00	0.00	
692 Travel Expenses												
692.1 Leadership Conference		2,500.00	-2,500.00			0.00	0.00			0.00	0.00	
692.2 Southwest Conference		2,500.00	-2,500.00			0.00	0.00			0.00	0.00	
692.3 State Council Meetings		1,000.00	-1,000.00			0.00	0.00			0.00	0.00	
692.4 SHRM National Conference		0.00	0.00			0.00	0.00			0.00	0.00	
692.5 SHRM Law Conference		0.00	0.00			0.00	0.00			0.00	0.00	
Total 692 Travel Expenses		**6,000.00**	**-6,000.00**			**0.00**	**0.00**			**0.00**	**0.00**	
698 Other Expenses												
702 Temporary Staffing Services		250.00	-250.00			250.00	-250.00			250.00	-250.00	
706 Officer Board Expense		0.00	0.00			0.00	0.00			0.00	0.00	
708 Officer SHRM Dues		200.00	-200.00			200.00	-200.00			0.00	0.00	
710 Director & Officer Insurance		0.00	0.00			0.00	0.00			0.00	0.00	
712 Legal & Professional Fees		1,000.00	-1,000.00			0.00	0.00			0.00	0.00	
716 Office Supplies		10.00	-10.00			10.00	-10.00			0.00	0.00	
719 QuickBooks Subscription		57.00	-57.00			57.00	-57.00			0.00	0.00	
720 Postage		10.00	-10.00			10.00	-10.00			0.00	0.00	
728 Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
730 Bank Charge		5.00	-5.00			0.00	0.00			0.00	0.00	
731 Processing Fees		100.00	-100.00			100.00	-100.00			0.00	0.00	
Dues & Subscriptions		0.00	0.00			0.00	0.00			0.00	0.00	
Monthly Luncheon Meeting												
Payroll Expense												
Total Expenses	**$0.00**	**$8,732.00**	**$ -8,732.00**	**0.00%**	**$0.00**	**$4,727.00**	**$ -4,727.00**	**0.00%**	**$0.00**	**$15,950.00**	**$ -15,950.00**	**0.00%**
NET OPERATING INCOME	**$0.00**	**$758.00**	**$ -758.00**	**0.00%**	**$0.00**	**$7,803.00**	**$ -7,803.00**	**0.00%**	**$0.00**	**$ -13,060.00**	**$13,060.00**	**0.00%**
OTHER INCOME												
880 SHRM Raffle Drawing Income												
884 Interest Earned Income		0.10	-0.10			0.10	-0.10			0.08	-0.08	
886 Dividend Income		0.00	0.00			0.00	0.00			0.00	0.00	
Total Other Income	**$0.00**	**$0.10**	**$ -0.10**	**0.00%**	**$0.00**	**$0.10**	**$ -0.10**	**0.00%**	**$0.00**	**$0.08**	**$ -0.08**	**0.00%**
NET OTHER INCOME	**$0.00**	**$0.10**	**$ -0.10**	**0.00 %**	**$0.00**	**$0.10**	**$ -0.10**	**0.00 %**	**$0.00**	**$0.08**	**$ -0.08**	**0.00 %**
NET INCOME	**$0.00**	**$758.10**	**$ -758.10**	**0.00 %**	**$0.00**	**$7,803.10**	**$ -7,803.10**	**0.00 %**	**$0.00**	**$ -13,059.92**	**$13,059.92**	**0.00 %**

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME				
400 CB SHRM Dues Income	$7,525.00	$11,400.00	$ -3,875.00	66.01 %
406 Meeting Sponsorships Income	$850.00	$2,500.00	$ -1,650.00	34.00 %
410 Monthly Meeting Income	$5,750.00	$15,000.00	$ -9,250.00	38.33 %
416 Labor Law Seminar Income	$0.00	$13,000.00	$ -13,000.00	0.00%
425 Career Expo Income	$8,200.00	$13,000.00	$ -4,800.00	63.08 %
430 SHRM Support CFSP Income	$1,145.00	$1,450.00	$ -305.00	78.97 %
434 TSC Rebate Income	$0.00	$200.00	$ -200.00	0.00%
440 Certification Income	$3,340.00	$2,400.00	$940.00	139.17 %
496 SHRM Foundation Income	$86.00	$4,000.00	$ -3,914.00	2.15 %
497 HR Excellence Awards Sponsorship	$3,050.00	$18,500.00	$ -15,450.00	16.49 %
498 Other Income	$9.99	$0.00	$9.99	0.00%
Uncategorized Income	$0.76	$0.00	$0.76	0.00%
Total Income	**$29,956.75**	**$81,450.00**	**$ -51,493.25**	**36.78 %**
COST OF GOODS SOLD				
505 PayPal Expense	$444.70	$750.00	$ -305.30	59.29 %
506 QuickBooks Payments Fees	$361.27	$140.00	$221.27	258.05 %
510 Monthly Meeting Expense	$7,107.92	$12,500.00	$ -5,392.08	56.86 %
510.1 Paid Guest Expense	$0.00	$500.00	$ -500.00	0.00%
510.2 Student Chapter Expense	$0.00	$200.00	$ -200.00	0.00%
Total 510 Monthly Meeting Expense	**$7,107.92**	**$13,200.00**	**$ -6,092.08**	**53.85 %**
512 Monthly Drawing Give Away	$19.23	$775.00	$ -755.77	2.48 %
516 Labor Law Seminar Expense	$0.00	$3,500.00	$ -3,500.00	0.00%
525 Career Expo Expense	$1,953.59	$0.00	$1,953.59	0.00%
525.3 Other Expenses	$0.00	$3,000.00	$ -3,000.00	0.00%
Total 525 Career Expo Expense	**$1,953.59**	**$3,000.00**	**$ -1,046.41**	**65.12 %**
Total Cost of Goods Sold	**$9,886.71**	**$21,365.00**	**$ -11,478.29**	**46.28 %**
GROSS PROFIT	**$20,070.04**	**$60,085.00**	**$ -40,014.96**	**33.40 %**
EXPENSES				
602 SHRM Foundation Donation	$0.00	$5,000.00	$ -5,000.00	0.00%
602.1 Speaker Donation to SHRM	$0.00	$400.00	$ -400.00	0.00%
Total 602 SHRM Foundation Donation	**$0.00**	**$5,400.00**	**$ -5,400.00**	**0.00%**
604 Speaker Fees	$0.00	$1,000.00	$ -1,000.00	0.00%
631 Awards Banquet	$0.00	$0.00	$0.00	0.00%
631.1 Equipment Rental	$0.00	$4,500.00	$ -4,500.00	0.00%
631.2 Room Rental	$1,000.00	$9,000.00	$ -8,000.00	11.11 %
631.3 Cost of Awards	$0.00	$2,000.00	$ -2,000.00	0.00%
631.4 Other Miscellaneous Service Cost	$0.00	$1,500.00	$ -1,500.00	0.00%
Total 631 Awards Banquet	**$1,000.00**	**$17,000.00**	**$ -16,000.00**	**5.88 %**
632 Membership Development	$0.00	$2,000.00	$ -2,000.00	0.00%
635 Certification	$0.00	$0.00	$0.00	0.00%
635.1 Materials	$3,850.00	$2,400.00	$1,450.00	160.42 %
635.2 Platform (GoToMeeting)	$0.00	$500.00	$ -500.00	0.00%
Total 635 Certification	**$3,850.00**	**$2,900.00**	**$950.00**	**132.76 %**
645 CB SHRM Scholarship	$0.00	$1,000.00	$ -1,000.00	0.00%
646 Chief Simpson Scholarship	$0.00	$1,500.00	$ -1,500.00	0.00%
650 SHRM TSC Membership Dues	$609.00	$400.00	$209.00	152.25 %
670 Board Awards & Gifts	$0.00	$1,200.00	$ -1,200.00	0.00%
680 Marketing	$252.19	$2,000.00	$ -1,747.81	12.61 %
692 Travel Expenses	$27.00	$0.00	$27.00	0.00%
692.1 Leadership Conference	$250.00	$2,500.00	$ -2,250.00	10.00 %
692.2 Southwest Conference	$0.00	$4,500.00	$ -4,500.00	0.00%
692.3 State Council Meetings	$2,952.17	$4,000.00	$ -1,047.83	73.80 %
692.4 SHRM National Conference	$2,901.20	$4,900.00	$ -1,998.80	59.21 %
692.5 SHRM Law Conference	$3,868.79	$2,500.00	$1,368.79	154.75 %
Total 692 Travel Expenses	**$9,999.16**	**$18,400.00**	**$ -8,400.84**	**54.34 %**
698 Other Expenses	$2.00	$0.00	$2.00	0.00%
702 Temporary Staffing Services	$210.00	$3,000.00	$ -2,790.00	7.00 %
706 Officer Board Expense	$687.35	$750.00	$ -62.65	91.65 %
708 Officer SHRM Dues	$363.00	$2,000.00	$ -1,637.00	18.15 %
710 Director & Officer Insurance	$0.00	$1,300.00	$ -1,300.00	0.00%
712 Legal & Professional Fees	$0.00	$1,000.00	$ -1,000.00	0.00%
716 Office Supplies	$25.00	$100.00	$ -75.00	25.00 %
719 QuickBooks Subscription	$0.00	$570.00	$ -570.00	0.00%
720 Postage	$0.00	$100.00	$ -100.00	0.00%
728 Subscriptions	$0.00	$840.00	$ -840.00	0.00%
730 Bank Charge	$70.76	$60.00	$10.76	117.93 %
731 Processing Fees	$79.69	$890.00	$ -810.31	8.95 %
Dues & Subscriptions	$500.00	$500.00	$0.00	100.00 %
Monthly Luncheon Meeting	$41.40	$0.00	$41.40	0.00%
Payroll Expense	$446.25	$0.00	$446.25	0.00%
Total Expenses	**$18,135.80**	**$63,910.00**	**$ -45,774.20**	**28.38 %**
NET OPERATING INCOME	**$1,934.24**	**$ -3,825.00**	**$5,759.24**	**-50.57 %**
OTHER INCOME				
880 SHRM Raffle Drawing Income	$38.00	$0.00	$38.00	0.00%
884 Interest Earned Income	$0.80	$1.00	$ -0.20	80.00 %
886 Dividend Income	$0.00	$500.00	$ -500.00	0.00%
Total Other Income	**$38.80**	**$501.00**	**$ -462.20**	**7.74 %**
NET OTHER INCOME	**$38.80**	**$501.00**	**$ -462.20**	**7.74 %**
NET INCOME	**$1,973.04**	**$ -3,324.00**	**$5,297.04**	**-59.36 %**